

3. Cabling - Labor Only

New IPS Inc.Cabling- Labor Only

All Prices must include the .75% DIR Administrative fee.

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$77.07	\$77.07	\$77.07	\$77.07	\$77.07
151-300 Feet	\$90.07	\$90.07	\$90.07	\$90.07	\$90.07
11-50 Pulls					
0-150 Feet	\$77.07	\$77.07	\$77.07	\$77.07	\$77.07
151-300 Feet	\$90.07	\$90.07	\$90.07	\$90.07	\$90.07
51-100 Pulls					
0-150 Feet	\$77.07	\$77.07	\$77.07	\$77.07	\$77.07
151-300 Feet	\$90.07	\$90.07	\$90.07	\$90.07	\$90.07
101-200 Pulls					
0-150 Feet	\$77.07	\$77.07	\$77.07	\$77.07	\$77.07
151-300 Feet	\$90.07	\$90.07	\$90.07	\$90.07	\$90.07
Over 200 Pulls					
0-150 Feet	\$77.07	\$77.07	\$77.07	\$77.07	\$77.07
151-300 Feet	\$90.07	\$90.07	\$90.07	\$90.07	\$90.07
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$79.07	\$79.07	\$79.07	\$79.07	\$79.07
151-300 Feet	\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
11-50 Pulls					
0-150 Feet	\$79.07	\$79.07	\$79.07	\$79.07	\$79.07
151-300 Feet	\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
51-100 Pulls					
0-150 Feet	\$79.07	\$79.07	\$79.07	\$79.07	\$79.07
151-300 Feet	\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
101-200 Pulls					
0-150 Feet	\$79.07	\$79.07	\$79.07	\$79.07	\$79.07
151-300 Feet	\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
Over 200 Pulls					
0-150 Feet	\$79.07	\$79.07	\$79.07	\$79.07	\$79.07
151-300 Feet	\$93.07	\$93.07	\$93.07	\$93.07	\$93.07

**Bid Package 2 - Tab 3
New IPS, Inc. Cabling Services (per pull) - Labor Only Price Sheet**

All Prices must include the .75% DIR Administrative fee.

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$80.07	\$80.07	\$80.07	\$80.07	\$80.07
151-300 Feet		\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
11-50 Pulls						
0-150 Feet		\$80.07	\$80.07	\$80.07	\$80.07	\$80.07
151-300 Feet		\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
51-100 Pulls						
0-150 Feet		\$80.07	\$80.07	\$80.07	\$80.07	\$80.07
151-300 Feet		\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
101-200 Pulls						
0-150 Feet		\$80.07	\$80.07	\$80.07	\$80.07	\$80.07
151-300 Feet		\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
Over 200 Pulls						
0-150 Feet		\$80.07	\$80.07	\$80.07	\$80.07	\$80.07
151-300 Feet		\$93.07	\$93.07	\$93.07	\$93.07	\$93.07
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$177.77	\$177.77	\$177.77	\$177.77	\$177.77
151-300 Feet		\$207.77	\$207.77	\$207.77	\$207.77	\$207.77
11-50 Pulls						
0-150 Feet		\$177.77	\$177.77	\$177.77	\$177.77	\$177.77
151-300 Feet		\$207.77	\$207.77	\$207.77	\$207.77	\$207.77
51-100 Pulls						
0-150 Feet		\$177.77	\$177.77	\$177.77	\$177.77	\$177.77
151-300 Feet		\$207.77	\$207.77	\$207.77	\$207.77	\$207.77
101-200 Pulls						
0-150 Feet		\$177.77	\$177.77	\$177.77	\$177.77	\$177.77
151-300 Feet		\$207.77	\$207.77	\$207.77	\$207.77	\$207.77
Over 200 Pulls						
0-150 Feet		\$177.77	\$177.77	\$177.77	\$177.77	\$177.77
151-300 Feet		\$207.77	\$207.77	\$207.77	\$207.77	\$207.77
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$70.77	\$70.77	\$70.77	\$70.77	\$70.77
151-300 Feet		\$85.07	\$85.07	\$85.07	\$85.07	\$85.07
11-50 Pulls						
0-150 Feet		\$70.77	\$70.77	\$70.77	\$70.77	\$70.77
151-300 Feet		\$85.07	\$85.07	\$85.07	\$85.07	\$85.07
51-100 Pulls						
0-150 Feet		\$70.77	\$70.77	\$70.77	\$70.77	\$70.77
151-300 Feet		\$85.07	\$85.07	\$85.07	\$85.07	\$85.07
101-200 Pulls						
0-150 Feet		\$70.77	\$70.77	\$70.77	\$70.77	\$70.77
151-300 Feet		\$85.07	\$85.07	\$85.07	\$85.07	\$85.07
Over 200 Pulls						
0-150 Feet		\$70.77	\$70.77	\$70.77	\$70.77	\$70.77

3. Cabling - Labor Only

151-300 Feet	\$85.07	\$85.07	\$85.07	\$85.07	\$85.07
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NEW IPS, Inc. Cabling Labor and Materials

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	124.12	124.12	124.12	124.12	124.12
151-300 Feet	124.12	124.12	124.12	124.12	124.12
11-50 Pulls					
0-150 Feet	124.12	124.12	124.12	124.12	124.12
151-300 Feet	124.12	124.12	124.12	124.12	124.12
51-100 Pulls					
0-150 Feet	124.12	124.12	124.12	124.12	124.12
151-300 Feet	124.12	124.12	124.12	124.12	124.12
101-200 Pulls					
0-150 Feet	124.12	124.12	124.12	124.12	124.12
151-300 Feet	124.12	124.12	124.12	124.12	124.12
Over 200 Pulls					
0-150 Feet	124.12	124.12	124.12	124.12	124.12
151-300 Feet	124.12	124.12	124.12	124.12	124.12
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	129.28	129.28	129.28	129.28	129.28
151-300 Feet	129.28	129.28	129.28	129.28	129.28
11-50 Pulls					
0-150 Feet	129.28	129.28	129.28	129.28	129.28
151-300 Feet	129.28	129.28	129.28	129.28	129.28
51-100 Pulls					
0-150 Feet	129.28	129.28	129.28	129.28	129.28
151-300 Feet	129.28	129.28	129.28	129.28	129.28
101-200 Pulls					
0-150 Feet	129.28	129.28	129.28	129.28	129.28
151-300 Feet	129.28	129.28	129.28	129.28	129.28
Over 200 Pulls					
0-150 Feet	129.28	129.28	129.28	129.28	129.28
151-300 Feet	129.28	129.28	129.28	129.28	129.28

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	235.00	235.00	235.00	235.00	235.00
151-300 Feet	420.00	420.00	420.00	420.00	420.00
11-50 Pulls					
0-150 Feet	235.00	235.00	235.00	235.00	235.00
151-300 Feet	420.00	420.00	420.00	420.00	420.00
51-100 Pulls					

4.Cabling - Labor and Materials

0-150 Feet	235.00	235.00	235.00	235.00	235.00
151-300 Feet	420.00	420.00	420.00	420.00	420.00
101-200 Pulls					
0-150 Feet	235.00	235.00	235.00	235.00	235.00
151-300 Feet	420.00	420.00	420.00	420.00	420.00
Over 200 Pulls					
0-150 Feet	235.00	235.00	235.00	235.00	235.00
151-300 Feet	420.00	420.00	420.00	420.00	420.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					
0-10 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
11-50 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
51-100 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
101-200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
Over 200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
11-50 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
51-100 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
101-200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
Over 200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: XXXXXXXXXX					
0-10 Pulls					

4.Cabling - Labor and Materials

0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
11-50 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
51-100 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
101-200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00
Over 200 Pulls					
0-150 Feet	157.50	157.50	157.50	157.50	157.50
151-300 Feet	210.00	210.00	210.00	210.00	210.00
300+ Feet	475.00	475.00	475.00	475.00	475.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	131.25	131.25	131.25	131.25	131.25
151-300 Feet	131.25	131.25	131.25	131.25	131.25
11-50 Pulls					
0-150 Feet	131.25	131.25	131.25	131.25	131.25
151-300 Feet	131.25	131.25	131.25	131.25	131.25
51-100 Pulls					
0-150 Feet	131.25	131.25	131.25	131.25	131.25
151-300 Feet	131.25	131.25	131.25	131.25	131.25
101-200 Pulls					
0-150 Feet	131.25	131.25	131.25	131.25	131.25
151-300 Feet	131.25	131.25	131.25	131.25	131.25
Over 200 Pulls					
0-150 Feet	131.25	131.25	131.25	131.25	131.25
151-300 Feet	131.25	131.25	131.25	131.25	131.25

NEW IPS, Inc. Cabling Products

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or	MSRP	DIR	DIR Customer
Cabling Product Description (Sample List)							
	Chattsworth	19" Data Rack - Incl rack screws and Installation kit	IP-RR19		\$276.50	30.00%	\$195.00
Wire management							
	Cablofil	Ladder Rack Water Fall-Including installation kit	IP-LRWF		\$354.49	30.00%	\$250.00
	Cablofil	Ladder/Wire Tray - including installation kit	IP-WB4-12		\$496.28	30.00%	\$350.00
	Panduit	1U Wire Manger	IP-WM1U		\$83.66	30.00%	\$59.00
	Panduit	2U Wire Manager	IP-SM2U		\$97.84	30.00%	\$69.00
	Panduit	Horizontal Rack Mount-3.5"	IP-WM1U		\$83.66	30.00%	\$59.00
	Panduit	Horizontal Rack Mount-1.75"	IP-SM2U		\$97.84	30.00%	\$69.00
	Panduit	Vertical-Dual Sided Rack Mount	IP-WM45		\$418.29	30.00%	\$295.00
Patch Panels							
	Panduit	24 Port Cat 5e	IP-MOD		\$250.00	30.00%	\$176.31
	Panduit	48 port Cat 5e	IP-PP485E		\$295.00	30.00%	\$208.05
	Panduit	24 Port Cat 6	IP-PP246		\$350.00	30.00%	\$246.84
	Panduit	48 port Cat 6	IP-PP486		\$395.00	30.00%	\$278.57
	Panduit	24 Port Modular Panel	IP-MOD		\$55.30	30.00%	\$39.00
Fiber Boxes							
	Panduit	24 port	IP-RMF1		\$496.28	30.00%	\$350.00
	Panduit	48 port	IP-RMF2		\$695.00	30.00%	\$490.15
	Panduit	72 port	IP-RMF3		\$895.00	30.00%	\$631.20
Patch Cords							
	AccuTech	3 ft RJ45 CAT5e	IP-UTP35E		\$5.95	30.00%	\$4.20
	AccuTech	5ft RJ45 CAT5e	IP-UTP55E		\$7.75	30.00%	\$5.47
	AccuTech	7ft RJ45 CAT5e	IP-UTP575E		\$10.36	30.00%	\$7.31
	AccuTech	10 ft - 14 ft RJ45 CAT5e	IP-UTP510E		\$13.49	30.00%	\$9.51
	AccuTech	3 ft RJ45 CAT6	IP-UTP63		\$10.95	30.00%	\$7.72
	AccuTech	5ft RJ45 CAT6	IP-UTP65		\$13.10	30.00%	\$9.24
	AccuTech	7ft RJ45 CAT6	IP-UTP67		\$15.80	30.00%	\$11.14
	AccuTech	10 ft - 14 ft RJ45 CAT6	IP-UTP610		\$19.45	30.00%	\$13.72
	AccuTech	ST to ST duplex Fiber Jumpers 1M	IP-STST1M		\$25.53	30.00%	\$18.01
	AccuTech	SC to SC duplex Fiber Jumpers 1M	IP-SCSC1M		\$26.10	30.00%	\$18.41
	AccuTech	ST to SC duplex Fiber Jumpers 1M	IP-STSC1M		\$27.60	30.00%	\$19.46
	AccuTech	LC to LC 1M	IP-LCLC1M		\$39.50	30.00%	\$27.86
Wall/Face Plates and Surface Mounts							
	Panduit	Single Gang 1 Port	IP-FP1		\$7.02	30.00%	\$4.95
	Panduit	Single Gang Dual2 Port	IP-FP2		\$7.02	30.00%	\$4.95
	Panduit	Single Gand Quad Port	IP-FP4		\$7.02	30.00%	\$4.95
	Panduit	Single Gang Six Port	IP-FP6		\$9.57	30.00%	\$6.75
Connectors							
	Panduit	Cat 3 or Cat 5	IP-CAT5		\$7.02	30.00%	\$4.95
	Panduit	Cat 5e	IP-CAT5e		\$10.64	30.00%	\$7.50
	Panduit	Cat 6	IP-CAT6		\$13.47	30.00%	\$9.50
	Panduit	Cat 7 or 10G	IP-CAT7		\$28.95	30.00%	\$20.42
	Panduit	ST Fiber MM 62.50	IP-STMM		\$22.50	30.00%	\$15.87
	Panduit	SC Fiber MM 62.50	IP-SCMM		\$28.50	30.00%	\$20.10
	Panduit	LC Fiber MM 62.50	IP-LCMM		\$39.50	30.00%	\$27.86
	Special	FC Fiber	IP-Special		\$50.00	30.00%	\$35.26

